

**MPS**

Financial Performance  
FY17 Q1

Platforms and services for content creation,  
production, and distribution

# Financial Summary

**MPS**

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Metrics		FY17 Q1	FY16 Q1	FY16 Q4	Y-o-Y	Q-o-Q
Revenue	Reported Revenue (INR Lacs)	6,189	6,035	6,515	3%*	-5%*
	FX Gain/Loss adjusted revenue (INR Lacs)	6,280	6,147	6,656	2%	-6%
Profit	EBITDA (INR Lacs)	2,188	2,217***	2,455	-1%	-11%
	Operating Profit (INR Lacs)	2,078	2,107***	2,335	-1%	-11%
	PBT (INR Lacs)	2,382	2,140***	3,002	11%	-21%
	PAT (INR Lacs)	1,676	1,354***	1,996**	24%	-16%
Margin	EBITDA (%)	34.8%	36.1%	36.9%		
	Operating Margin (%)	33.1%	34.3%	35.1%		
	PBT (%)	37.9%	34.8%	45.1%		
	PAT (%)	26.7%	22.0%	30.0%		
EPS	Basic and Diluted EPS (INR)	9.00	7.73	11.98		
	Adjusted EPS (INR)	9.00	7.27***	10.72**		
	Adjusted trailing 12 months EPS (INR)	38.28	33.76	37.01		

- \* In constant currency Q1 FY'17 revenue is flat on YoY and -4% on QoQ.
- \*\* Adjusted for write back of tax provision for earlier years.
- \*\*\* Adjusted for non operating provisions.
- Constant currency revenue numbers for Q1 FY17 is calculated as per FEDAI exchange rates.

## Cash and Cash equivalents

- Total Cash and Cash equivalents as on 30-Jun-16 is Rs. 186 Crores and Rs. 183 Crores as on 31-Mar-16; zero debt.

## CSR Update

- Total YTD Spending Rs. 24 Lacs.

## IIMPACT

- Area Covered: Girls Education
- Project Name: MPS Limited Girls Education Project
- Total Learning Centres being Supported: 100

## Vedanta Cultural Foundation

- Area Covered: Promoting education, including special education and employment enhancing vocation skills, especially among children, women, elderly and the differently abled and livelihood enhancement projects.

## Computer Education

- Imparting free computer education to under privileged students.

Metrics		FY17 Q1	FY16 Q1	FY16 Q4
Currency Contribution (%)	USD	69%	69%	68%
	GBP	28%	26%	27%
	EURO	2%	3%	3%
	Others	1%	2%	2%
Geographic Concentration	North America	55%	54%	53%
	UK/Europe	43%	43%	45%
	Rest of the World	2%	3%	2%
Client Concentration	Client Billed	93	103	83
	Top 5 contribution	64%	59%	63%
	Top 10 contribution	82%	81%	80%

INR Lacs.

Particulars	As on 30-Jun-16 (UnAudited)	As on 31-Mar-16 (Audited)	% of Change
<b>Shareholder's Funds</b>			
Share Capital	1,862	1,862	0%
Reserves and Surplus	27,811	26,082	7%
<b>Total Shareholder's Funds</b>	<b>29,672</b>	<b>27,943</b>	<b>6%</b>
<b>Application of Funds</b>			
Fixed Assets	3,556	3,589	-1%
Non-current Loans & Advances(net)	1,834	2,545	-28%
Net Current Assets	24,282	21,809	11%
<b>Total Application of Funds</b>	<b>29,672</b>	<b>27,943</b>	<b>6%</b>

Note:

- Non current Loans & Advances reduced mainly due to refund of service tax claims Rs.7 Crores.

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Thank You

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**Thank You**